

# Guide to the Lewis B. Cullman Papers

MS 2072



compiled by Robert Bartels

December 2017

Yale University Library  
P.O. Box 208240  
New Haven, CT 06520-8240  
mssa.assist@yale.edu  
<http://www.library.yale.edu/mssa/>

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## Collection Overview

**REPOSITORY:** Manuscripts and Archives  
Yale University Library  
P.O. Box 208240  
New Haven, CT 06520-8240  
mssa.assist@yale.edu  
<http://www.library.yale.edu/mssa/>

**CALL NUMBER:** MS 2072

**CREATOR:** Cullman, Lewis B., 1919-

**TITLE:** Lewis B. Cullman papers

**DATES:** 1947-2017

**PHYSICAL DESCRIPTION:** 4.63 linear feet (18 boxes)

**LANGUAGE:** The materials are in English.

**SUMMARY:** The collection documents the business and philanthropic activities of Lewis B. Cullman. Business records include business dealings with the Allied Graphic Arts Company and Cullman's leveraged buyout of the Orkin Exterminating Company in the 1960s. Also included are two bound volumes documenting the merger of Cullman's company, Cullman Ventures, Inc., with Mead Acquisition Corporation in 1999. Personal papers include biographical information, documents relating to Cullman's relationship with Yale University, records of his philanthropic contributions to New York institutions, and publicity materials for organizations which Cullman founded or contributed to. The collection also includes audiovisual recordings documenting programs funded by Cullman, interviews, and publicity materials about Cullman and his charitable contributions. There are also photographs of Cullman taken at organizations and events related to his philanthropy.

**ONLINE FINDING AID:** To cite or bookmark this finding aid, please use the following link: <http://hdl.handle.net/10079/fa/mssa.ms.2072>

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## Requesting Instructions

To request items from this collection for use in the Manuscripts and Archives reading room, please use the request links in the HTML version of this finding aid, available at <http://hdl.handle.net/10079/fa/mssa.ms.2072>.

To order reproductions from this collection, please go to [http://www.library.yale.edu/mssa/ifr\\_copy\\_order.html](http://www.library.yale.edu/mssa/ifr_copy_order.html). The information you will need to submit an order includes: the collection call number, collection title, series or accession number, box number, and folder number or name.

Key to the container abbreviations used in the PDF finding aid:

b.        box  
f.        folder

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## Administrative Information

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### Immediate Source of Acquisition

Gift of Lewis B. Cullman, 2017

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### Conditions Governing Access

The materials are open for research.

Original audiovisual materials, as well as preservation and duplicating masters, may not be played. Researchers must consult use copies, or if none exist must pay for a use copy, which is retained by the repository. Researchers wishing to obtain an additional copy of non-commercially produced items for their personal use should consult the ordering reproductions information on the Manuscripts and Archives web site.

Original born digital files, as well as preservation masters, may not be accessed due to their fragility. Researchers must consult use copies, or if none exist request that they be made. Born digital files cannot be accessed remotely. System requirements include a Manuscripts and Archives computer and file viewing software.

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### Conditions Governing Use

Copyright is retained by the creator(s) of this collection for materials they have authored or otherwise produced. After the lifetime of the creator(s), or until January 1, 2027, whichever comes first, copyright passes to Yale University. Copyright status for other collection materials is unknown. Transmission or reproduction of materials protected by U.S. Copyright Law (Title 17, U.S.C.) beyond that allowed by fair use requires the written permission of the copyright owners. Works not in the public domain cannot be commercially exploited without permission of the copyright owners. Responsibility for any use rests exclusively with the user.

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### Preferred Citation

Lewis B. Cullman Papers (MS 2072). Manuscripts and Archives, Yale University Library.

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## Biographical / Historical

Lewis B. Cullman is a New York City businessman and philanthropist. Born in 1919, Cullman received a BA from Yale and a master's degree in meteorology from New York University. In his business career, Cullman served as the chief executive of the At-A-Glance calendar and appointment-book company, and in 1964 engineered the purchase of the Orkin Exterminating Company. After selling his company in 1999, Cullman became a philanthropist. He serves on the boards of the New York Public Library, the Museum of Modern Art, and the New York Botanical Garden. He is also involved with Chess in the Schools, a program which teaches chess to New York Public School students, and is the founder of the Cullman Child Development Center, in Sidney, NY. Cullman was thrice married, most recently in 2010 to Louise Hirschfeld. His second wife, Dorothy, played a large role in his philanthropic activities.

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## Scope and Contents

The collection documents the business and philanthropic activities of Lewis B. Cullman. Business records include business dealings with the Allied Graphic Arts Company and Cullman's leveraged buyout of

the Orkin Exterminating Company in the 1960s. Also included are two bound volumes documenting the merger of Cullman's company, Cullman Ventures, Inc., with Mead Acquisition Corporation in 1999. Personal papers include biographical information, documents relating to Cullman's relationship with Yale University, records of his philanthropic contributions to New York institutions, and publicity materials for organizations which Cullman founded or contributed to. The collection also includes audiovisual recordings documenting programs funded by Cullman, interviews, and publicity materials about Cullman and his charitable contributions. There are also photographs of Cullman taken at organizations and events related to his philanthropy.

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## **Arrangement**

The papers are arranged in three groupings: Business records, Personal papers, and Photographs.

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## Collection Contents

Business records		
b. 1, f. 1-3	Allied Graphic Arts	1966–1975
b. 1, f. 4-5	LBC Incubation	1962–1972
b. 1, f. 6	Orkin deal	1964–1968
b. 2	Merger of Cullman Ventures, Inc. and Mead Acquisition Corp. Volume 1	November 1, 1999
b. 3	Merger of Cullman Ventures, Inc. and Mead Acquisition Corp. Volume 2	November 1, 1999
Personal papers		
b. 4, f. 1	Yale University files	circa 1969
b. 4, f. 2-5	Biographical	1976–2017
	Philanthropy	1992–2016
b. 4, f. 6-8	Philanthropy files	1992–2016
	<p>Recordings of programs funded by Cullman</p> <p>Original audiovisual materials, as well as preservation and duplicating masters, may not be played. Researchers must consult use copies, or if none exist must pay for a use copy, which is retained by the repository. Researchers wishing to obtain an additional copy of non-commercially produced items for their personal use should consult the ordering reproductions information on the Manuscripts and Archives web site.</p>	
b. 7	City Arts 1 Videocassette (VHS)	April 10, 1995
b. 8	City Arts 1 Videocassette (VHS)	January 22, 1999
b. 9	City Arts 1 Videocassette (VHS)	January 29, 1999
b. 10	City Arts 1 Videocassette (VHS)	February 5, 1999
b. 11	City Arts 1 Videocassette (VHS)	February 12, 1999
b. 12	City Arts 1 Videocassette (VHS)	March 26, 1999
	Publicity	1947–1992
b. 4, f. 9-12	Publicity files	1947–1992

Publicity (continued)

Publicity audiovisual recordings

Original audiovisual materials, as well as preservation and duplicating masters, may not be played. Researchers must consult use copies, or if none exist must pay for a use copy, which is retained by the repository. Researchers wishing to obtain an additional copy of non-commercially produced items for their personal use should consult the ordering reproductions information on the Manuscripts and Archives web site.

The computer files are unprocessed and may contain sensitive information or be in a physical state that would prohibit use. Researchers wishing to request access should email [mssa.assist@yale.edu](mailto:mssa.assist@yale.edu). The request should outline the scope and purpose of the research project, why the researcher believes the material is relevant to their project, and contact information. If possible the request should also include a list of specific material of interest including collection, box, and folder numbers (or folder descriptions if folders are not numbered). The review may take several weeks.

b. 13	Cullman Child Development Center Dedication Ceremony <i>1 Videocassette (VHS)</i>	May 18, 1992
b. 14	Unforgettable: A tribute from the employees of the At-A-Glance Group in recognition of Mr. Cullman's many contributions during his twenty-one years of ownership <i>1 Videocassette (VHS)</i>	November 9, 1999
b. 15	New York Science, Industry and Business Library (SIBL), Experience <i>1 Videocassette (VHS)</i>	2003
b. 16	Setting the Stage: Interviews with Bill Baker <i>1 Videocassette (VHS)</i>	February 20, 2007
b. 17	Good Day New York, Out of Doors- Lincoln Center <i>1 Videocassette (VHS)</i>	circa 2000
b. 18	Chess in the Schools: The Power in Small Moves 2017-M-0058-0001 <i>1 DVD-R</i>  As a preservation measure, original materials may not be used. Digital access copies must be provided for use. Contact Manuscripts and Archives at <a href="mailto:mssa.assist@yale.edu">mssa.assist@yale.edu</a> to request access	circa 2010
b. 18	The New York Botanical Garden: Look Who's Minding Our Planet 2017-M-0058-0002 <i>1 DVD-R</i>  As a preservation measure, original materials may not be used. Digital access copies must be provided for use. Contact Manuscripts and Archives at <a href="mailto:mssa.assist@yale.edu">mssa.assist@yale.edu</a> to request access	August 2016

Publicity > Publicity audiovisual recordings (continued)

b. 18	Lewis and Dorothy Cullman talk about charity (Library for the Performing Arts) 2017-M-0058-0003 1 DVD-R  As a preservation measure, original materials may not be used. Digital access copies must be provided for use. Contact Manuscripts and Archives at <a href="mailto:mssa.assist@yale.edu">mssa.assist@yale.edu</a> to request access	circa 2000s
b. 18	Lewis B. Cullman: Can't take it with you 2017-M-0058-0004 1 DVD-R  As a preservation measure, original materials may not be used. Digital access copies must be provided for use. Contact Manuscripts and Archives at <a href="mailto:mssa.assist@yale.edu">mssa.assist@yale.edu</a> to request access	2004
b. 5, f. 1	Awards and recognition	1998–2017
b. 5, f. 2	Correspondence	2003
	Photographs	
b. 5, f. 3	General	2009-2015
b. 5, f. 4	Chess in the Schools	2003
b. 5, f. 5	Cullman Child Development Center	1981
b. 5, f. 6	New York Botanical Garden	2005
b. 5, f. 7	Portraits	1970
b. 5, f. 8	Yale Dedication, Cullman Courts	2008
b. 6, f. 1	Edgar, Arthur, Lewis, and Joseph Cullman	circa 1970



## **Selected Search Terms**

The following terms have been used to index the description of this collection in the Library's online catalog. They are grouped by name of person or organization, by subject or location, and by occupation and listed alphabetically therein.

### **Subjects**

Charity organization  
Consolidation and merger of corporations --  
United States  
Publicity

### **Names**

Cullman, Lewis B., 1919-

### **Corporate Bodies**

New York Botanical Garden  
New York Public Library for the Performing Arts  
Science, Industry and Business Library (New  
York Public Library)

### **Acquired From**

Cullman, Lewis B., 1919- , donor